## WHO AM I?

Read the following questions. Pick the answer that best describes you. If you get stuck, go with your first choice. If you don't understand a word or question, ask a neighbor for help. If they can't help you see your teacher.

## 1. At a party do you:

a. Interact with many including strangers

b. Interact with a few people you know

## 2. Do you think more about:

- a. What is happening
- b. What could happen

## 3. Is it worse to:

a. Dream of things that will never happenb. Be stuck doing the same thing over and over

## 4. Are you more influenced by:

- a. Ideas
- b. Emotions

## 5. Are more drawn toward people who:

- a. Convince your mind
- b. Touch your heart

## 6. When you are working do you prefer:

- a. Schedules and deadlines
- b. Working whenever

## 7. Do you tend to make choices:

- a. Rather carefully
- b. Somewhat impulsively

## 8. At parties do you:

- a. Stay late, with increasing energy
- b. Leave early with decreased energy

## 9. Are you more attracted to:

- a. Sensible and reasonable people
- b. Imaginative and creative people

## 10. Are you more interested in:

- a. What is actual
- b. What is possible

# **11.** Which matters more in judging somebody:

a. The laws and rules

b. Their situation and circumstances

# 12. In approaching others do you tend to be more:

a. Impartial and fairb. Personal and relational

## 13. Are you more:

- a. Punctual and timely
- b. Leisurely and not worried about time

## 14. Does it bother you more having

- things: a. Incomplete
- b. Completed

## **15.** In your social groups do you:

a. Know the latest news about people b. Get behind on the news

# 16. In doing ordinary things are you more likely to:

a. Do it the usual way b. Do it your own way

## 17. Writers should:

a. "Say what they mean and mean what they say"b. Express things creatively or poetically

## 18. Which appeals to you more:

a. Consistency of thought

## b. Harmonious human relationships

## **19.** Are you more comfortable making:

- a. Logical judgments
- b. Value judgments

## 20. Do you want things:

- a. Settled and decided
- b. Unsettled and undecided

## 21. Would you say you are more:

- a. Serious and determined
- b. Easy-going

## 22. When talking on the phone do you:

- a. Trust that the conversation will be fine
- b. Practice what you'll say beforehand

## 23. Facts:

a. "Speak for themselves"b. point to other "bigger ideas"

#### 24. Are visionaries:

a. somewhat annoyingb. rather fascinating

## 25. Are you more often:

a. a cool-headed personb. a warm-hearted person

## 26. Is it worse to be:

- a. unjust and unfair
- b. merciless and uncompassionate

## 27. Should one usually let events occur:

a. by careful selection and choiceb. randomly and by chance

## 28. Do you feel better about:

a. having purchased b. having the option to buy

#### 29. In company do you:

a. initiate conversationb. wait to be approached

## 30. Using "Common Sense"

- a. is very clear
- b. is often questionable

## 31. Children often do not:

a. make themselves useful enoughb. exercise their fantasy enough

# **32.** In making decisions do you feel more comfortable with:

- a. standards
- b. feelings

## 33. Are you more:

a. firm than gentle

## b. gentle than firm

### 34. Which is more admirable:

a. the ability to organize and be orderlyb. the ability to adapt and make changes

## 35. Do you put more value on:

a. systems and routines to save time b. doing what you want when you want

## **36.** Does new and non-routine interaction with others:

a. stimulate and energize you b. take energy from you

## 37. Are you more

#### frequently:

a. a practical sort of personb. a fanciful sort of person

## 38. Are you more likely to:

**39.** Which is more satisfying:

a. to discuss an issue thoroughly

b. to arrive at agreement on an issue

a. see how others are usefulb. see how others see

40. Which rules you more:a. your headb. your heart

# 41. Are you more comfortable with work that is:a. set on a schedule or play

b. done on a casual basis as needed

42. Do you tend to look for:a. the orderlyb. whatever turns up

43. Do you prefer:a. many friends with brief contactb. a few friends with more lengthy contact

44. Do you go more by:a. specifics and factsb. principles and values

## 45. Are you more interested in:

a. production and distribution b. design and research

46. Which is more of a compliment:

a. "This is a very logical person."b. "This is a very heartfelt person."

# 47. Do you value in yourself more that you are:

a. unwavering b. devoted

## 48. Do you more often prefer

a. statements that are final and unchangeableb. statements that are tentative and changeable

## 49. Are you more comfortable:

a. after a decisionb. before a decision

50. Do you:a. speak easily and at length with strangersb. find little to say to strangers

51. Are you more likely to trust your:a. experienceb. a hunch or "gut feeling"

**52.** Do you feel: a. more practical than clever b. more clever than practical

53. Which a better compliment:a. You have clear reasonb. You have strong feeling

**54.** Are you inclined more to be: a. fair-minded b. sympathetic

**55.** Is it preferable mostly to: a. make sure things are arranged b. just let things happen

# 56. In relationships should most things be:

a. clearly defined and re-negotiable b. random and circumstantial

## 57. When the phone rings do you:

a. hasten to get to it firstb. hope someone else will answer

**58.** Do you prize more in yourself: a. a strong sense of reality

b. a vivid imagination

59. Are you drawn more to:a. photographs that show how something really isb. art that shows an idea or concept

## 60. Which seems the greater error:

- a. to be too passionate
- b. to be too detached

61. Do you see yourself as basically:a. a tough thinkerb. a gentle feeler

# 62. Which situation appeals to you more:

a. the structured and scheduled b. the unstructured and unscheduled

**63.** Are you a person who is more: a. predictable b. unpredictable

**64.** Are you more inclined to be: a. easy to approach b. somewhat reserved

65. In writings do you prefer:a. the more literalb. the more figurative

## 66. Is it *easier* for you to:

a. use other people to get the most done b. understand what other people are probably feeling

67. Which do you wish more for yourself:

a. clarity of reasonb. strength of compassion

68. Which is the greater fault:

a. not being selective or particular enoughb. being too selective or particular

69. Do you prefer the:

- a. planned event
- b. unplanned event

70. Do you tend tobe more:a. deliberate than spontaneousb. spontaneous than deliberate

## When you finish:

Now use the scoring page to count your answers and find out your type.

After you discover your type, memorize it! You will be learning a lot about those 4 letters this week.

Whenever you turn in a paper in this class, write your info in the top-right corner.

Name and TypeJason Carlobos, ENFPDateAugust 18, 2013My name and periodMr. Charles, Period 1

Practice this now on this paper and your scoring page.